

ABU DHABI HOTEL PERFORMANCE REPORT OCT & YTD OCT 2023

NOTE TO READERS

- THIS REPORT IS STRICTLY PRIVATE, CONFIDENTIAL AND PERSONAL TO ITS RECIPIENTS AND SHOULD NOT BE COPIED, DISTRIBUTED OR REPRODUCED IN WHOLE OR IN PART, NOR PASSED TO ANY THIRD PARTY.
- KINDLY BE AWARE THAT THE PERFORMANCE DATA PRESENTED IN THIS REPORT RELIES ON PRIMARY INFORMATION AND MAY UNDERGO CHANGES OR ADJUSTMENTS.
- SINCE JAN 2023, DCT ABU DHABI DECOMMISSIONED ITS LEGACY HOTEL E-REVENUE SYSTEM AND MIGRATED TO DAILY HOTEL SYSTEM/ HENCE, WE URGE CAUTION WHILE COMPARING THE CURRENT PERFORMANCE WITH ANY HISTORICAL HOTEL PERFORMANCE REPORTS PUBLISHED ON DCT'S OFFICIAL WEBSITE AND/OR ON OPEN DATA PLATFORM.
- AT THIS POINT, GUEST VOLUMES ENCOMPASS ONLY ADULTS AND DO NOT INCLUDE CHILDREN
- IN OCT, ONE PROPERTY CONTINUE TO REMAIN TEMPORARILY CLOSED.



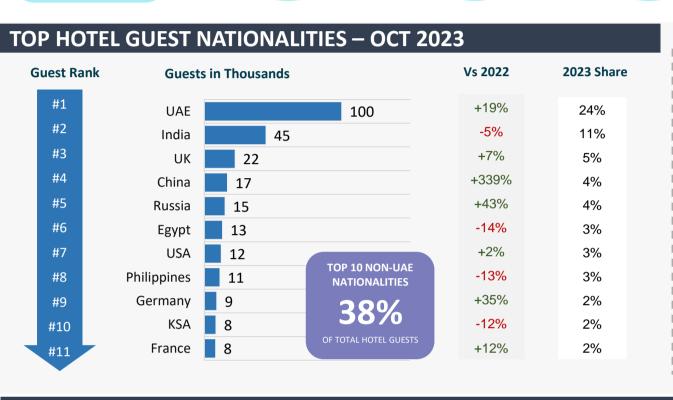
ABU DHABI HOTEL PERFORMANCE

OCT 2023



OVERALL PERFORMANCE – OCT 2023

Revenues (AED) **Hotel Guests Hotel Occupancy Hotel ALOS** ARR (AED) **REVPAR (AED)** Oct 2023 **Performance 424**K 2.8 Nights **79% 571** 451 **720**M +10% +6% -1% +26% +33% +29% % Change vs 2022





PERFORMANCE BY REGIONS – OCT 2023

OCT 2023	ABU DHABI		Al	. AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	379	+11%	33	+4%	12	+13%	
Occupancy	82%	+6%	58%	-4%	51%	+4%	
ALOS (Nights)	2.9	-1%	1.9	-3%	2.7	-3%	
ARR (AED)	589	+27%	275	+9%	531	-1%	
REVPAR (AED)	484	+35%	160	+4%	272	+4%	
Total Rev(M AED)	677	+30%	21	+10%	23	+13%	

Notes: Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS – OCT 2023

OCT 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	202	+20%	115	-3%	64	+6%	43	+13%
Occupancy	76%	+9%	83%	+3%	77%	+7%	85%	
ALOS (Nights)	2.9	-3%	2.3	+2%	2.1	+3%	4.9	-7%
ARR (AED)	812	+20%	369	+31%	336	+41%	363	+17%
REVPAR (AED)	614	+32%	307	+36%	258	+51%	309	+16%
Total Rev(M AED)	517	+31%	103	+20%	43	+37%	56	+17%

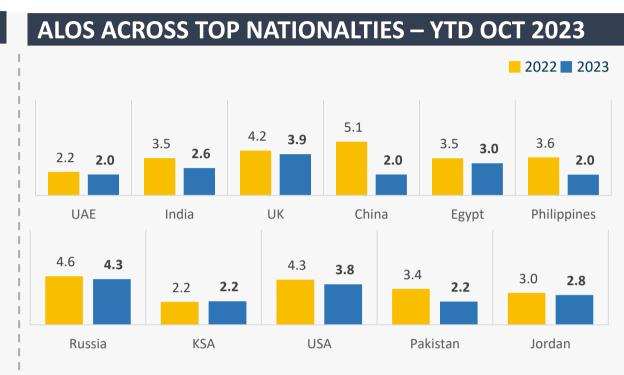
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YTD OCT 2023 PERFORMANCE

OVERALL PERFORMANCE – YTD OCT 2023

Hotel Guests Hotel Occupancy Hotel ALOS ARR (AED) **REVPAR (AED) Revenues (AED) YTD Oct 2023 Performance** 4,078K 4,938M 71% 2.6 Nights 415 293 -14% +22% +24% +28% +1% +25% % Change vs 2022

TOP HOTEL GUEST NATIONALITIES – YTD OCT 2023 Guest Rank Guests in Thousands Vs 2022 **2023 Share** 22% UAE 912 -2% #1 438 +26% 11% India 160 +26% #3 UK 4% 150 +459% 4% China #4 147 +17% 4% #5 Egypt Philippines 140 +6% 3% #6 127 +146% 3% Russia TOP 10 NON-UAE NATIONALITIES KSA 115 +16% 3% #8 USA 98 +22% 2% #9 38% Pakistan 89 +9% 2% #10 Jordan 75 #11 +10% 2%



PERFORMANCE BY REGIONS – YTD OCT 2023

YTD OCT 2023	ABU DHABI		Al	L AIN	AL DHAFRA		
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	
Guests (K)	3,667	+30%	313	+16%	98	+9%	
Occupancy	74%	+3%	54%	-11%	39%	-21%	
ALOS (Nights)	2.7	-14%	1.7	-19%	2.5	-20%	
ARR (AED)	420	+23%	265	+8%	557	+21%	
REVPAR (AED)	309	+26%	142	-4%	217	-4%	
Total Rev(M AED)	4,581	+27%	188	+6%	170	+5%	

Guest & revenue values are rounded off to their nearest value

PERFORMANCE BY STAR-RATINGS -YTD OCT 2023

YTD OCT 2023	5-STAR HOTELS		4-STAR HOTELS		1-3 STAR HOTELS		HOTEL APARTMENTS	
Key Indicators	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022	Actuals	% Change vs. 2022
Guests (K)	1,887	+40%	1,202	+18%	622	+23%	368	+18%
Occupancy	66%	+6%	76%	-4%	68%	-1%	79%	-2%
ALOS (Nights)	2.7	-14%	2.1	-14%	1.9	-13%	5.2	-14%
ARR (AED)	602	+22%	253	+17%	226	+25%	299	+8%
REVPAR (AED)	397	+30%	192	+13%	155	+23%	237	+6%
Total Rev(M AED)	3,519	+32%	706	+9%	287	+18%	426	+7%

Guest & revenue values are rounded off to their nearest value